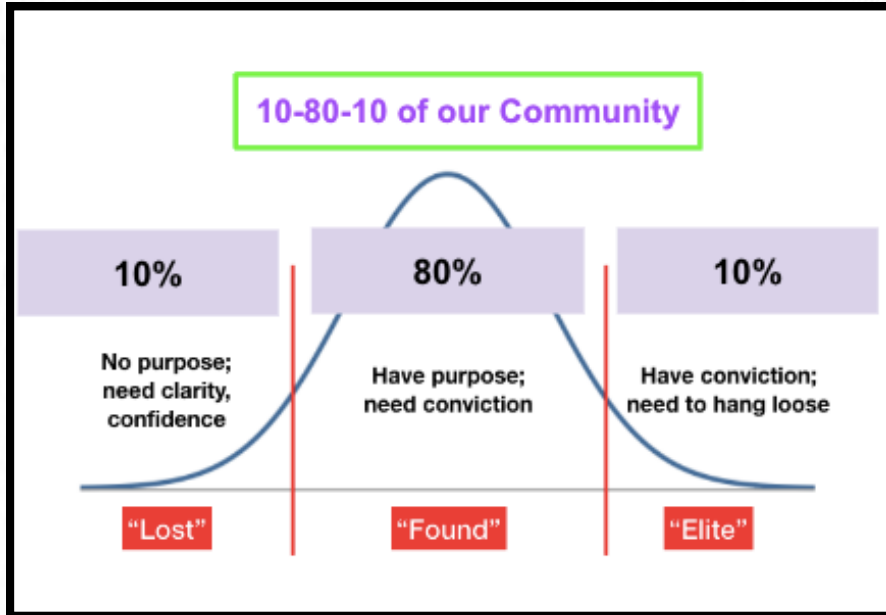


YOUR COACHING PURPOSE INTRODUCTION

THE 10-80-10

Every **Community** has a **10-80-10**, a **standard** shifts, the **rule** doesn't



CLARITY. CONFIDENCE. CONVICTION.

Clarity- Do you have a clear Purpose or Goal?

Confidence- Do you believe you can achieve that goal?

Conviction- Will you go out and achieve it?

MOTIVATION VS. DRIVE

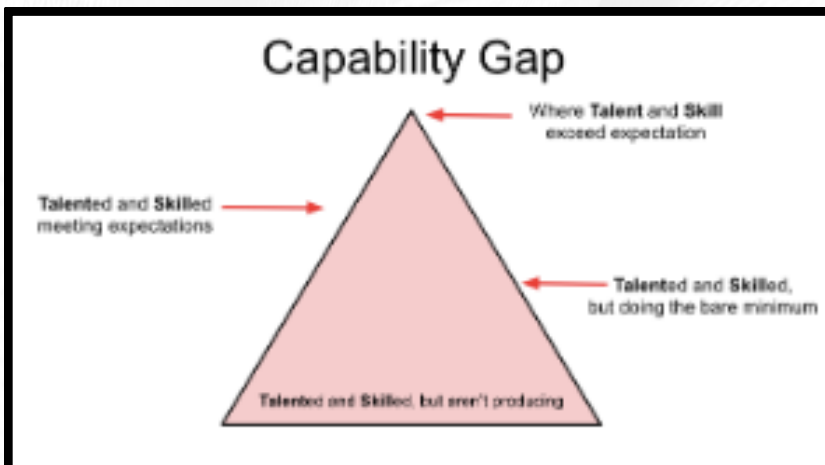
Drive gets you out of bed when **Motivation** goes on vacation.

Drive is **intrinsic** and in your **DNA**. It's unteachable.

Motivation is **extrinsic** and fleeting. It's not forever.

THE CAPABILITY GAP

When your **Talents** and **Skills** don't meet your expectations there is a Capability Gap. Fulfill and exceed your expectations.



COURSE GOALS

WHAT ARE YOUR GOALS FOR THE COURSE?

ANNUAL MANTRA

WRITE YOUR ANNUAL MANTRA TO USE AS A GROUNDING POINT

DOMINATE THE SPACE YOU'RE IN!

